

IBS unplugged

It's official: We've parted IBS.

A line in our posting of 3 October — “You will notice we mentioned ‘nearly all’ of the above. Yes, we are parting ways with some who found themselves unable to commit to those reforms” — started some speculation on other blogs with regard to which leaders are not moving forward in the new Amway UK and Republic of Ireland mode of operations.

We can confirm that we have terminated the contracts of Diamonds Jerry Scriven, Dave Butler and Pat Gregory, and we have not offered them contracts as Amway Business Owners. Mr Scriven and Mr Gregory, the founders of IBS (International Business Systems), have been unsupportive of Amway UK's reforms and new mode of operations. To be absolutely clear, the activities of IBS are not approved by Amway UK/RoI.

The new mode of operation and the moratorium on BSMS in the UK is obviously bad news for IBS, even if it is great news for ABOs. Interestingly, a significant number of Amway Business Owners who have in the past associated with IBS have chosen to transition with us into the new mode. In total, more than 7,000 ABOs from around the UK and RoI, including those formerly affiliated with IBS, have done so.

With more than 4,000 visitors at our recent EXPO event who witnessed the new Amway UK model for themselves, it's no wonder. Sales are strong, our compensation plan is better than ever, and we're on track to take over 200 participants to leadership Seminar in 2008. To those who have transitioned with us, the Amway business remains a fantastic opportunity. We are prepared to work with all IBOs who are committed to the business, as we move through this period of transformation to become stronger and more profitable, helping more individuals than ever before achieve success with a new mode of operations for the UK and Ireland.